NZC ANNUAL REPORT 2017-2018





TOGETHER WE'RE PUSHING FOR

DIVERSITY

NZC OFFICE BEARERS 2017-2018

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G.J. Barclay

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ANZ Bank

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National Code Of Conduct Commissioner

M. Heron QC

Statistician

F. Payne

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SHREY

NZC'S VISION:

CRICKET: A GAME FOR ALL NEW ZEALANDERS; A GAME FOR LIFE.

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NZC'S VALUES:

RESPECT, TENACITY, OPTIMISM, FUN, INCLUSIVITY.

ICC'S VISION:

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The ICC has a long term ambition for cricket to become the world's favourite sport and our four year strategy that will take us through to 2019 is the first step on that journey. During this period we will lead the continued drive towards more competitive, entertaining and meaningful cricket for players and fans.

ICC'S VALUES:

- Fairness and Integrity
- Excellence
- Accountability
- Teamwork
- Respect for diversity
- Commitment to the global game and its great spirit

FROM THE CHAIRMAN & CEO

AN OLD ADAGE IN SPORT IS THAT THE ONLY CONSTANT IS CHANGE. FOR ALL OF US INVOLVED IN CRICKET THIS HAS NEVER BEEN MORE TRUE THAN OVER THE PAST YEAR.

GREG BARCLAYNZC CHAIRMAN

We live in a cricketing, and sporting environment in which the landscape is constantly changing. The challenge for all of us is to keep apace, if not ahead, of this change. The good news is that, as well as a challenge, change also represents great opportunity for cricket in New Zealand.

At domestic level and beyond, cricket has been for a number of years, whether real or perceived, seen as a game predominately for males of European extraction. In the main it has been delivered for more than 100 years in a very traditional and conservative fashion and played at school or cricket club grounds on a Saturday morning (junior) or afternoon (seniors). This has brought about a realisation that for cricket to continue to meet our strategic imperative of being a "Game for all New Zealanders" things need to change and change quite dramatically.

It is pleasing that, at all levels of the sport, this need for change is now being embraced. On the playing field it's manifested itself in two key areas – the escalation in the popularity of short-form cricket, particularly T20, and also the awareness of the need to grow the number of females involved and participating in the sport. This in turn has started to drive change in the way the game is played, the way it is followed, administered, and the way it is funded.

Over the past couple of years there have been some significant projects undertaken to reflect these changing dynamics. The "Women and Cricket" initiative was a consequence of the review completed in 2016 by Sarah Beaman - who has stayed on to oversee the implementation of some very necessary and well overdue recommendations. This has led to strong outcomes across women's cricket, perhaps most notably, at this stage anyway, in terms of changes to the governance of cricket.

Recently, NZC has begun a full review of the delivery of cricket within the country with Martin Snedden acting as project lead. This body of work will be the first time in decades that there has been such a comprehensive focus on the delivery of cricket at community, and at domestic level. The outcome of this project, and the execution of its recommendations, will be dramatic, I'm sure. For many, the change will be sudden, maybe even uncomfortable. Having said that, there is a need to move out of our comfort zones and embrace change for the greater good, and future of the game. It is hugely exciting to follow the progress of something so positively transformational.

Consistent with the theme of this report there will be change coming; this is inevitable, and I want to flag that now. Through this we will give ourselves a golden opportunity to future-proof the grassroots of our game and shape it for the future. The pace and scope of change may seem unpalatable for some and this is understandable. However, it is necessary. Only through reversing recent trends and building a strong and sustainable community playing base can we be confident of producing excellence at high performance level. NZC makes no apology for being the leader in the adoption of these initiatives. We have no doubt this will benefit all cricket for decades to come.

At domestic level we have recently completed the most recent Master Agreement. This was a significant milestone for men's professional cricket in New Zealand (the women's MOU negotiation is due to start soon) and the process has been particularly edifying given the complexities involved, the difficulties in foreseeing the sporting landscape and pleasingly, the spirit in which negotiations were conducted. If recent examples are anything to go by, this negotiation could have caused a fair degree of rancour.

It is to the credit of all parties concerned that the outcome was achieved as smoothly as it was.

One of the objectives under the NZC strategic plan was to take a global approach to commercial properties and to, in effect, "internationalise" NZC's focus. This is not to take anything from our domestic priorities but rather, to recognise we need to look outside New Zealand if we are to expand our playing and commercial opportunities. An obvious focus for us is India and the Asian sub-continent as this region is the engine which drives much of world cricket. To that end we have worked hard at effecting a change in emphasis which has seen more playing opportunity for our players (and coaches) in India, better relationships being

developed with the BCCI and other member boards, and certainly a lot more commercial activity.

Nowhere is change highlighted more clearly than in the commercial markets and particularly the broadcast market. The technology underpinning the new ways in which we might watch and follow sport and cricket is at the forefront of this change and can be seen most obviously in India. There, more than 40% of all cricket viewed is viewed on smartphones and tablets - not so much at the expense of linear television, but in addition to it. It is growing the actual cricket audience. This, perhaps, gives us a glimpse into our own future.

In summary, this is certainly a time of great change for cricket in New

Zealand and for cricket generally. It does mean that at times things can be challenging. However, managing these challenges presents great opportunity. We are confident that we have a very good management team well lead by CEO David White and that this team, under the direction of the NZC Board, can use these opportunities to enhance the sport of cricket for the benefit of an ever-growing number of New Zealanders.

It is also an exciting time for cricket and we look forward to pushing on with the help and support of our members, fans and followers, all of whom contribute hugely to making the game of cricket a game for all New Zealanders, and a game for life.





DAVID WHITE NZC CEO

driven by a strong focus on our overarching strategy: "Cricket: A Game for all New Zealanders: A Game for Life". Every decision we make at NZC, whether it be at Board, management, or staff level, has been made with this strategic imperative in the front of our minds.

The approach is now becoming incorporated and ingrained in all aspects of our operation and in our engagement with our Major and District Associations, and beyond. Yes, there is still much to achieve in this area, but I feel we have been making significant progress over the past year and are well on our way to realising the benefits of a fully-aligned and cohesive sport.

I don't think the value of this cohesiveness can be understated. NZC is smaller in size, scale and resourcing than most other cricketing and the commercial proposition nations. Having said that, because we're small we can be more nimble and agile, we can change faster; react quicker. Because we're small we can achieve a degree of alignment and integration that other countries can only dream of.

NZC continues to be an organisation The Cricket Network study, projectled by Martin Snedden and arguably the biggest review of cricket in New Zealand since the 1995 Hood Report, continues to drive, with other strategic initiatives a better-aligned and integrated approach to the delivery of the game, laying the foundation for better efficiencies and outcomes across the board. We're committed to wringing every possible value out of the resources we have.

> We're already seeing the value of this alignment in several areas.

Our high performance structures and competitions are now more unified and interconnected. Our junior cricket strategy (of which you can read more of later in this document) is being implemented nationwide. Our women Two significant changes were made to in governance strategy is leading to greater female engagement. And our approach to what we offer fans, we present to the market, is more consistent; more coherent.

It was pleasing for NZC and the Major Associations to successfully complete the Master Agreement negotiations with the New Zealand Cricket Players Association. Whereas,

in some countries, these types of negotiations have broken down in conflict, I'm happy to report ours were conducted in good faith, and with a view to preserving the healthy and cooperative relationship between all parties. My thanks to all concerned.

On the field, the performance of the BLACKCAPS, the WHITE FERNS, and the successful hostina of the ICC Under 19 Cricket World Cup, made for an enthralling and entertaining 12 months. The Day-Night Test at Eden Park and the BLACKCAPS exciting series win over England were highly memorable as was Amelia Kerr's world record 232* against Ireland in June.

both our men's and women's national sides over the past six months. Mike Hesson announced his decision to stand down as BLACKCAPS coach and was replaced by Gary Stead. And Suzie Bates opted to relinquish the captaincy of the WHITE FERNS after six years at the helm; Amy Satterthwaite was named as the new captain. My thanks go out to Mike and Suzie for their sterling work, as do my best wishes to Gary and Amy.

"EVERY DECISION WE MAKE AT NZC, WHETHER IT BE AT BOARD, MANAGEMENT, OR STAFF LEVEL, HAS BEEN MADE WITH THIS STRATEGIC IMPERATIVE IN THE FRONT OF OUR MINDS."

Congratulations also to the winners of our domestic competitions. In the men's competitions: Burger King Super Smash champions, the Northern Knights; Ford Trophy winners, the Auckland Aces, and Plunket Shield title winners, the Central Stags. In the women's, well done to the Auckland Hearts for securing the Hallyburton Johnstone Shield, and to the Wellington Blaze for winning the domestic T20 competition.

Commercially, NZC remains in good shape, underpinned by a thriving partnership with our international broadcasting rights agent, Pitch International; a strong agreement with SKY which still has two years to run, and strong relationships with long-term partners ANZ, Ford, DB Breweries and Coca-Cola Amatil. Our new deal with Indian broadcaster Star Sports is significant and, not least, demonstrates the international reach of our national teams.

I know the most visible beneficiaries of this support are our high performance priorities: the BLACKCAPS and the WHITE FERNS, and our domestic representative

programmes. But just as important is the resourcing of our amateur and community programmes; our women's game, and juniors - and the overall growth of cricket in New Zealand. To all partners and sponsors - thank you; your support has been invaluable.

The net loss for the year ended 31 July 2018 was \$3.5m, a significant improvement on the budgeted loss of \$10.7m and prior year loss of \$9.3m. those key stakeholders: the Major After a record season of inbound international cricket, this result has been delivered through revenue growth and a number of cost saving initiatives across operational spend. The outlook for the 2019 financial focus on operational spend and a significant increase in ICC funding enablina continued and further

So, as you can see, NZC has been making purposeful strides across all aspects of the organisation and remains well positioned to continue this progress into the future. But it's worth remembering that, despite the various and widely-different projects we're managing - they all lead

back to the one common purpose: that is, ensuring cricket remains a game for everyone. Now we have the information, detail and analysis to guide us, our intent is to push on and make this an enduring reality.

Of course, much of this progress would have been impossible without the support of those closely connected to the game and in this reaard I'd like to acknowledge Associations, District Associations, clubs and schools, the New Zealand Cricket Players Association, and Sport NZ and High Performance Sport NZ - all of whom have played an important role in cricket's advances over the past year.

Finally, my thanks are extended to the Board of NZC for continuing its focus on our strategic initiatives in an otherwise challenging year, and to the staff of NZC - whose dedication and skill in transforming these strategic concepts into tangible and meaningful progress, has placed cricket in a strong position for the year ahead.

SECTION — 01

ICC TEAM RANKINGS* <u>a</u>

BLACKCAPS T201:

16

BLACKCAPS ODI:

BLACKCAPS TEST:

WHITE FERNS OVERALL:

FORWARD MOMENTUM

WHITE FERNS RECORD WINNING STREAK ACHIEVED IN 2017-18 SEASON



BLACKCAPS RECORD WINNING STREAK ACHIEVED IN 2017-18 SUMMER



NEW REGISTERED COACHES



11-42

NUMBER OF FEMALES ON NZC, MA & DA BOARDS FROM 2016 TO 2018



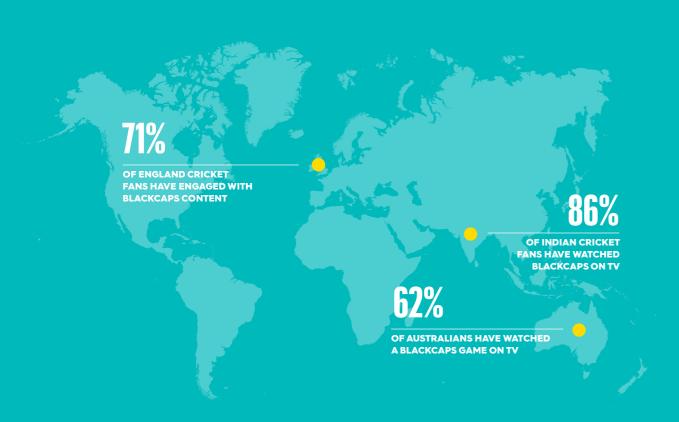
ENGAGEMENT

3.2-5.2m 96K

INCREASE IN SOCIAL MEDIA ENGAGEMENTS ACROSS

WHITE FERNS AND BLACKCAPS SOCIAL CHANNELS

FANS GAINED ON SOCIAL MEDIA



A GROWING BACKYARD





MOST POPULAR SUMMER SPORT

MOST PASSIONATE FANS

TOTAL PLAYING PARTICIPANTS





PEOPLE IDENTIFY AS FANS OR FANATICS OF CRICKET IN NEW ZEALAND

SUPER SMASH





TOTAL COMPETITION ATTENDANCE, HIGHEST IN FIVE YEARS

TOTAL LIVE INDIAN VIEWERS (ON STAR SPORTS INDIA)



MIKE HESSON RESIGNED AT THE END OF THE 2017-18 SEASON AFTER SIX SUCCESSFUL YEARS AS THE BLACKCAPS HEAD COACH.

ODI WINS WITH THE BLACKCAPS:

65

TEST WINS WITH THE BLACKCAPS:

21

T201 WINS WITH THE BLACKCAPS:

30

NZC's Head of High Performance Bryan Stronach talks about the impact Hesson made and the legacy he leaves behind.

The BLACKCAPS statistics over the past sixyears speak for themselves. A positive win/loss ratio across all three formats and a multitude of records clearly illustrate a truly golden period. Many contributed to these results, but one man was at the helm throughout - Mike Hesson.

A World Cup final, more Test wins than any other New Zealand coach and the world number one ranking in T20 cricket – the first time the BLACKCAPS have held top spot in any format. These are some of the outcomes for which fans will remember Mike, but having been lucky enough to work closely with him during his tenure, I see a much larger legacy.

Like all good leaders, Mike focussed on having the right people around him. He wasn't afraid of challenging himself by including people with alternative strengths, different ways of doing things, and diversity of thought. His teams were invariably greater than the sum of their parts.

The way in which Mike clarified clearlydefined roles for his support staff and players saw many reach their absolute potential – a rarity in professional sport.

Perfection wasn't something Mike expected, but clarity and a commitment to do the right thing for the team always was. Both on and off the field things had to be approached in a way that reflected what the team represented - the BLACKCAPS way.

They've been a team the public have been proud to support, a team which represented the values of not just the cricket community, but New Zealand as a whole.

Looking forward, our goals are now greater and we are more aspirational about what we can achieve.

This will have to be done without Mike, but the pathway he's created allows us to be excited about the future.

SMASHING RECORDS AND BOUNDARIES

New Zealand Cricket

Following an unbeaten home summer against the West Indies, the WHITE FERNS winter tour to Ireland and England proved a watershed one on and off the field.

A plethora of team and individual records, along with a once in a lifetime achievement by 17-year-old Amelia Kerr, would see the team burst into the mainstream media landscape in both New Zealand and around the world.

The WHITE FERNS were, at times, white-hot.

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PLAYER EVER TO SCORE A DOUBLE CENTURY AND TAKE A FIVE-WICKET BAG (AMELIA KERR)

232*

HIGHEST INDIVIDUAL SCORE IN WOMEN'S ODI BY AMELIA KERR

490

HIGHEST ODI TEAM TOTAL (490-4 VS IRELAND)

182

HIGHEST T201 PARTNERSHIP (SUZIE BATES @ SOPHIE DEVINE) 400_{x3}

MOST 400+ ODI TOTALS IN A ROW

A SHOOTING STAR

When you debut for your province at the age of 14 and turn out for your country in a World Cup two years later - it's fair to say expectations are high.

For Wellington Blaze spin-bowling all-rounder, Amelia Kerr, expectation has never been a burden, and so it proved on a record-breaking summer's day in Dublin in 2018.

Charged with opening the batting for the first time in her 8th ODI appearance, the Tawa teenager cooly peeled off her maiden international hundred against Ireland, eclipsing captain

Suzie Bates as the WHITE FERNS youngest ever centurion.

But Kerr didn't stop there.

The 17-year-old whacked and whipped her way up the record charts, until soon there was only one milestone left in her way.

Belinda Clark's 229 against Denmark had stood for 20 years as the Everest of women's ODI individual batting.

Kerr, who wasn't even born when the record was set, sat unbeaten on 218 with three balls remaining. Four - Four - SIX - for a total of 232 not out off 145 balls.

Kerr's world record feat would catapult her to international stardom; her outstanding figures with the ball (five for 17) relegated to the small print.

Leading sports and general news bulletins, appearing on current affairs shows, requests from Women's Day - even an appearance on ESPN's Plays of the Week.

Amelia Kerr's star had risen.





THE MASTER AGREEMENT SETS OUT THE FRAMEWORK FOR HOW NZC, THE MAJOR **ASSOCIATIONS AND THE PLAYERS WORK TOGETHER TO ENSURE A VIBRANT AND** SUCCESSFUL PROFESSIONAL MEN'S GAME.

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2018 saw the successful renegotiation • Prepare and educate players on of the Master Agreement. The Master Agreement is a cornerstone document for cricket in New Zealand that sets out the framework for how NZC, the Major Associations and the players work together to ensure a vibrant and successful professional men's game.

A lot has changed since the previous eight-year agreement was struck back in 2010, and all parties were committed to ensuring the new agreement gives cricket the best opportunity to leverage the great gains made over recent years. The new agreement creates a platform for cricket to thrive over the next four years and beyond.

The objectives of the new Master Agreement are to:

- Develop and retain New Zealand's best cricketers;
- · Maximise revenue from the professional game of cricket;
- · Promote the game of cricket;
- Provide an optimal high performance environment leading to strong Domestic Competitions and BLACKCAPS success on the world stage;

- the requirements of professional cricket and for the transition to a successful life after cricket; and
- Ensure a close working relationship between NZC, the Major Associations and the CPA.

These objectives both guided the process of agreeing the new arrangements during the negotiations and will serve as key principles over the coming four years.

The new agreement will see a return to a percentage revenue model under which the players will receive 26.5% of all revenue generated from the professional men's game up to the agreed forecast, and 30% of any revenue over and above the agreed forecast.

The agreement also modernises the way player intellectual property is used and managed, including how the players are remunerated for their part in the promotion of the game and participating in sponsor and partner appearances. This will ensure NZC and the Major Associations have the access and flexibility required to grow the value and profile of the game.

An expanded New Zealand "A" program, contracts for emerging players, some adjustments to the make up of the domestic playing schedule, and the way in which the contracting process operates have also been introduced. All of these enhancements and modifications are targeted at ensuring NZC's high performance system produces the best players for future success.

The gareement also introduces several important initiatives to support player development and welfare, including more front-line resources to support the professional development program, the health and wellbeing initiative for past players, and the continuation of the contributions to the Cricketers Retirement Fund.

The Memorandum of Understanding governing the professional women's game expires on July 31, 2019 and discussions are due to get underway shortly on a new agreement. It is envisaged the new women's agreement will run alongside and expire at the same time as the new men's agreement.

SECTION — 02

CRICKET INSERTION INSERTIO

OVERALL STRATEGY

(28)

In late 2015, NZC adopted a new strategy and vision designed to not only support cricket but to grow the game and maintain its relevance for the generations to come: "Cricket: A Game for All New Zealanders: A Game for Life".

Since then, extensive work has been undertaken across the game to better understand what cricket needs cricket family to operate as one to do to deliver on this vision. A key aspect of this understanding? Putting in order to make the most of our those who consume the game; fans, players, officials, regional authorities,

venue owners etc at the heart of everything we do. This includes giving our children and families modern and exciting cricket experiences that mimic those of our BLACKCAPS, WHITE FERNS and domestic representatives; that is, fast-paced, action-packed and inspiring.

It also means encouraging the entire network, aligned and integrated, opportunities and resources.

TOP DOWN DRIVERS

THE BLANK **CANVAS OF** OPPORTUNITY.

The shape of the international game structure and the incumbent NZC financial life blood.



FAN COMMITMENT

Serving the right kind of product, delivered in the right way.



HIGH PERFORMANCE STRUCTURES AND COMPETITIONS

Developing, motivating and enabling the right kind of player for tomorrow, up and down our country in a consistent fashion.



PARTICIPATION

Creating an exciting, open and accesible environment to continuously grow our playing base across all backgrounds and genders.



HARNESSSING OUR TALENT

Ensuring we have alignment and consistency up and down our game to foster the right time of play for the right type of player.

CRICKET **NETWORK**

An aligned and common approach to delivering products and experiences on agreed strategies and priorities and are focused on the consumer.

Clear roles and accountabilities up and down the network.

BOTTOM UP DRIVERS



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New Zealand Cricket

PARTICIPATION

There are several indicators that point to good times ahead for cricket in our communities as we look to create exciting and accessible experiences that open our game to a wider New Zealand.

The introduction of 'Age and Stage' on a national level in 2018-19 is a landmark moment. This new 'design' of junior cricket, notably actionpacked, fast-paced with maximum involvement for kids, will undoubtedly position cricket strongly for the future and will provide our young cricketers with a substantially improved experience that will retain them within cricket for longer.

For traditionalists, it's hard to grasp that, prior to High School, there won't be any cricket played with teams of 11. This situation will be better understood, however, by junior coaches who are currently having to manage an impossible juggling act. The normal scenario is that all the kids want a decent bat and bowl, and their parents demand it. But with 11 players and limited time there are disappointed kids who return home each week having suffered from lack of involvement. Other changes, notably smaller boundaries and shorter pitch lengths will help teams maximise the time they have available with dynamic and energetic cricket.

To support the expected increase in junior and youth teams, we are determined to give our coaches what they need in terms of basic skills and a sustainable philosophy. The vision is that every volunteer junior and youth team will be supported by a coach who has undertaken some training that is relevant to the ability of the team to which they are connected. The

training will involve being upskilled through on-line modules, completed at the coach's convenience, with a follow-up practical session delivered by the national network of coach developers. This provides peace of mind that the coach has a level of training and has been police-checked; a major progression which fits with the best-practice requirements for sport in New Zealand.

NZC continues its focus on increasing in sport is that it's not healthy and growth in women's and girls' cricket. To this end, it has appointed a new National Female Participation Manager to work with MAs and DAs across New Zealand in rolling out new programmes and initiatives that will focus on attraction, retention and pathway opportunities for women and girls. These programmes will see the piloting of new dedicated development officers on the ground this summer.

If our strategy of cricket being a game for all New Zealanders is to endure, there is a need to expand our appeal by partnering with organisations that have previously sat outside our traditional club and school network. This includes a partnership agreement with Blind Cricket (which enjoyed an expansion of teams in 2017-18) and with Last Man Stands, which provides a format of cricket enjoyed by over 100 teams in New Zealand. We are also working more closely with Indoor Cricket NZ, who are excited to be hosting the World Junior Championships in Christchurch in October.

With this in mind, we are appreciative of the efforts of the clubs, schools and districts within New Zealand who are making a difference despite the usual challenges facing not-for-

profit sports organisations. Through their work in the community game, participation levels are solid. The gains made following the 2015 Cricket World Cup have, encouragingly, been largely maintained, albeit a decrease in player numbers last season. Cricket remains a popular sport within New Zealand and is rated 2nd in terms of passion by the New Zealand public.

NZC's position on early specialisation can lead to burnout, social isolation and limited sporting development. A diversity of opportunities across many sporting experiences provides young people with the rounded skills and confidence they need to remain active, lifelong participants, whether they play seriously or socially. This is the philosophy that underpinned the 'sport sampling' exercise during the Day-Night Test match in Auckland, under the banner of 'New Zealand's Biggest Sports Showcase'.

Nine sports (Lacrosse, Baseball, Rugby, Netball, Hockey, Golf, AFL, Tennis and, of course, Cricket and Blind Cricket) collaborated to provide the children with a smorgasbord of sporting options. Once they had tried all nine sports on offer their card was complete and they were able to claim a goody bag. The multi-sports experience provided a welcome attraction for the parents and children in attendance on a day in which inclement weather seriously interrupted the Test match. The collaboration between the various sports bodies demonstrated what could be achieved in the future.





HARNESSING OUR TALENT

ENSURING WE HAVE ALIGNMENT AND CONSISTENCY UP AND DOWN OUR GAME TO FOSTER THE RIGHT TYPE OF PLAY FOR THE RIGHT TYPE OF PLAYER.

As we look to our continued success on the world stage we know that it's critical to bring through new generations of BLACKCAPS and WHITE FERNS who represent New Zealand with pride, passion and flair. With the continued evolution of both long-form and short-form cricket on the international stage, NZC must ensure it focuses on getting players ready for tomorrow's style of play and competition.

Central to this alignment and consistency is the introduction of the new 'Age and Stage' appropriate cricket, that not only helps ensure the retention of talent through the early phases of a player's cricket experience but also delivers a faster, more exciting style of play that mirrors their heroes in the Burger King Super Smash and the international arena.

Our school and age grade tournaments continue to be pinnacle events on the NZC calendar. We are determined to build on the current momentum and bring new and exciting opportunities to these events in the coming years, both ensuring dynamic competitions that allow our most talented players to perform on the biggest stage, while also growing the reach of these games to new audiences.

The road to the ICC Women's World Cup 2021, which will be hosted in New Zealand for the first time since the WHITE FERNS won the title in 2000, will see a clear focus on continuing to grow girls' and women's cricket and improving our pathway through the women's game. Increased national and regional efforts and increased resourcing for coaching will continue to build depth in the domestic game and future generations of WHITE FERNS.

Developing our coaches and match officials to ensure quality experiences and match conditions for our players must go hand-in-hand with other areas of our talent pathway. NZC continues to both integrate our broader coach and match-official education programmes (that

underpin the delivery of so much of our cricket network), and provide opportunities to progress to higher levels in the game, supporting and officiating our elite athletes.

A clear pathway from the grass-roots of the game, up through short-form representative teams, to our Burger King Super Smash and beyond, will provide the greatest opportunity for winning World Cup and World T20 titles in years to come. NZC is committed to ensuring an integrated regional and national system that meets the needs of both fun and social play and competitive progression, and builds the elite talent of tomorrow.





Cricket in New Zealand

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DEVELOPING, MOTIVATING AND ENABLING THE RIGHT KIND OF PLAYER FOR TOMORROW, UP AND **DOWN OUR COUNTRY IN A CONSISTENT FASHION.**

NZC's goals are unique for a High Performance programme. National teams winning on the world stage is beneficial for our whole system, but just winning games of cricket is not enough. The style in which we play and the role models that we create in doing so are now critical factors in what NZC is trying to achieve. We believe a positive and exciting style of cricket, played by those who understand the principles of the "Spirit of Cricket" and who inspire others, is a key to sustainable success. There is a far greater emphasis

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Cricket in New Zealand cannot compete with the rest of the top tier nations when it comes to the size and scale of resources. However, the advantage of being small is that we can be smart and nimble, with the ability to streamline our whole system, making it easier to work together to reach our common goals. This type of alignment and integration, backed up by good, honest relationships and communication, is considered critical to the continued success of our representative teams, players, support staff and officials.

There's been a clearer understanding established between NZC and our six Major Associations when it comes to the roles within the system. Fundamentally, NZC wants to support and challenge the MAs to create sound decision-making processes.

The MAs' role is to retain an autonomy around decision-making while working within their own framework and that of NZC.

With this in mind, there has been a level of accountability built into the system where both the MAs and NZC must promote and implement the concept of alignment. Funding has been set and targets must be reached across all areas of the HP programme.

on females within our HP system with full integration of both men's and women's teams within our HP environment. That is, NZC has opted against creating separate high performance systems for men and women, and has instead designed a single HP system with equal focus on both. There is also equal responsibility for women's cricket across all NZC HP staff. The Women's Emerging Players programme is a new and exciting initiative that has been developed to support the development of young and exciting female talent as we build towards the ICC Women's World Cup in New Zealand in 2021.

FAN COMMITMENT

Cricket is a game for life, as stated in our strategy. These are the words that represent a passion that has long transcended sport. Our world is changing and the lives of New Zealanders are changing. We have no time, we expect everything now and we expect it delivered in the right way, for us, and in the way we like it.

NZC is continuing to adapt and evolve the gateways and pathways in the game to keep pace with the changes of a modern New Zealand. A key part of this is creating an environment of connection and entertainment. Gone are the days when we viewed cricket as just a sport.

When people are connected and entertained they are part of something bigger, they are involved and they are passionate. NZC has developed a framework that enables this bigger connected and entertainment picture. This framework is made up of two main parts, as represented in the graphic presented at the start of this section:

Top down focus: Fan Commitment via the right kind of entertainment product delivered in the right way, and High Performance Structures and Competitions that foster the game and the player for tomorrow progressive, exciting and world-class. is meaningful and motivating.

Bottom up focus: Participation first via exciting, open and accessible environments, combined with consistent and structured ways in which we identify and harness our talent for the big stage.

The big sporting showcase during the Day-Night Test in Auckland demonstrated this ethos in that it was a truly connected and entertainmentfocused experience. The game and the lights were only one part of the picture. The experience was created through culture, food, involvement and community. This involvement created a passion for an experience that was special, rounded, true involvement and passion for all inclusive and welcoming. It was for everyone - not just cricket fans. It helped connect and entertain us.

The shift from transacting tickets to selling the 'experience' through the Be Part Of Excitement campaign is another example of how we are thinking differently and appealing to a broader base in a way that

And when we say Be Part Of Excitement, we mean it - particularly in terms of investment in 'at game experience' and a multitude of formats, with Burger King Super Smash and the T20 game acting as the future format for the changing face of New Zealand.

Let's be clear, we have just started but it's a good start. The continued investment and extension of our digital platforms, the provision of a women's league in the Burger King Super Smash and this summer's twin men's and women's series against India are crucial coas that reflect fans, whether on the field or off.

THE BIG SPORTING SHOWCASE DURING THE DAY-NIGHT TEST IN AUCKLAND ENTERTAINMENT-FOCUSED EXPERIENCE.

THE CRICKET NETWORK

AN ALIGNED AND COMMON APPROACH TO DELIVERING **PRODUCTS AND EXPERIENCES ON AGREED STRATEGIES** AND PRIORITIES THAT ARE FOCUSED ON THE CONSUMER.

Successful implementation of the strategies sitting within our 'cricket in New Zealand' framework is largely dependent on the existence of a nationwide delivery network where all those working to create brilliant cricket experiences for our participants, ranging from NZC through to clubs and schools, are doing so together with outstanding cohesion and collaboration.

Having operated for too long in silos, all members of our network can take heart that we now have an inspirational 'cricket in New Zealand' story we can buy into, that we are steadily developing stronger collective alignment around that story, and a better understanding of what part we each must play in helping turn that story into reality, as well as demonstrating a growing willingness to be held more accountable to each other for our respective performances.

Much of the above is captured in the 'cricket network' partnership investment agreements which govern structural changes to enable all NZC's investment into our cricket family, effective from 1 August 2018.

NZC and each Major Association and, in the case of NZC's Participation investment, every District and Metropolitan Association, have entered into 2018-19 partnership agreements which articulate commonly-agreed specific strategic priorities, key performance targets with incentivised funding attached, as well as collective and individual association performance tracking arrangements to ensure we can regularly review progress.

These agreements create a direct line between NZC and the frontline deliverers of cricket. NZC is being challenged to step up both our leadership of, and our support for, our delivery partners. If we are to challenge others to perform, we must do so ourselves, and do so in a way our cricket family can see.

This focus on the quality of network support has resulted in NZC and each of the Major Associations, and some affiliated associations, making important, internal, each to offer better support to those at the frontline of delivery.

In doing so, association boundaries are becoming much less of a barrier to collaboration. 'Shared services' pilots are springing up nationwide as associations are finding positive solutions to challenges caused by scarce resources. The 'cluster partnership' pilot, launched within Canterbury in 2017, and really still in its infancy, is an excellent example.

These network improvements will enable us to genuinely address longstanding areas of concern - such as in youth and female participation, and coach development. The more cricket administrators work together, the more likely it becomes that important information, insight and creative thinking is able to be created, shared and discussed, thereby increasing the chances of better cricket experiences being delivered to our participants.

The process of strengthening our cricket network is now well and truly underway, but this must remain a constant focus for NZC and the Major Associations so that, as each year goes by, network improvements can be continuously made.



New Zealand Cricket

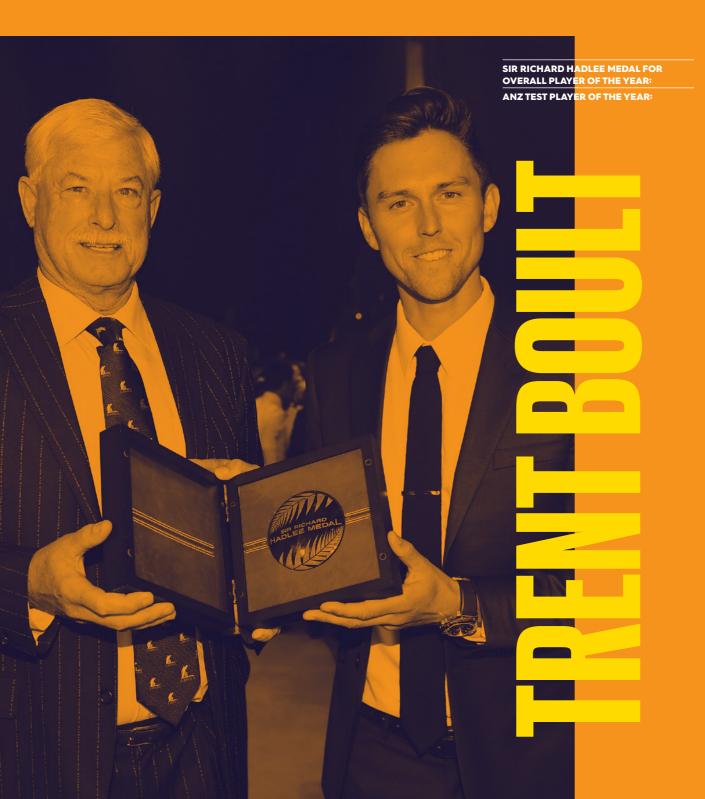
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Our People

New Zealand Cricke

SECTION — 03

NEW ZEALAND CRICKET AWARDS 2017-2018









ANZ WOMEN'S ODI PLAYER OF THE YEAR: ANZ WOMEN'S T201 PLAYER OF THE YEAR:



ANZ MEN'S T201 PLAYER OF THE YEAR:

ROSS TAYLOR



COLIN MUNRO



WINSOR CUP (FIRST-CLASS BOWLING):

NEIL WAGNER



MEN'S DOMESTIC PLAYER OF THE YEAR:



BK SUPER SMASH PLAYER OF THE YEAR:

AJAZ PATEL ANTON DEVCICH



RUTH MARTIN CUP (DOMESTIC BATTING):

MADDY GREEN



PHYL BLACKLER CUP (DOMESTIC BOWLING): BERT SUTCLIFFE MEDAL:

HOLLY HUDDLESTON PAT MALCON



NZC'S ANNUAL COMMUNITY AWARD WINNERS

CLUB OF THE YEAR:

R: VOLUNTEER OF THE YEAR:

OFFICIAL OF THE YEAR:

Our People

Queenstown Cricket Club

Brendan Marshall
West Coast Cricket Club

Bob Bruhns

Mid Canterbury Cricket Association

CRICKET DEVELOPMENT OFFICER OF THE YEAR:

Southland Cricket Association

EAR:

BEST FEMALE ENGAGEMENT STRATEGY:

SIR JACK NEWMAN AWARD:

The Northern Premier League

Northern Districts Cricket Association

Malcolm Benge

Cricket Wellington and Junior Cricket Upper Hutt

OUTSTANDING CONTRIBUTION TO CRICKET:

Peter Devlin

James Carr

Canterbury Country

OUTSTANDING CONTRIBUTION AND SERVICES TO COACHING:

Ian Gordon

Services to Eastbourne Cricket Club and to Hutt Districts Cricket Club SECONDARY SCHOOL BOYS' FIRST XI CUP YOUNG CRICKETER OF THE YEAR:

Ben Hartland

Christchurch Boys' High School

Ben Lockrose

Otago Boys' High School

SECONDARY SCHOOL GIRLS' YOUNG CRICKETER OF THE YEAR:

Bella Armstrong

Epsom Girls' Grammar School

OUR THANKS GO OUT TO THE MANY VOLUNTEERS WHO HELP MAKE COMMUNITY CRICKET POSSIBLE. YOU ARE THE HEART OF OUR GAME AND WE ARE EXTREMELY GRATEFUL FOR YOUR CONTRIBUTION.









TEST:

T20I:

TOM BLUNDELL

T20I:

TODD ASTLE





ANARU KITCHEN



ODI & T201:

MARK CHAPMAN

WHITE FERNS





LAUREN DOWN

ODI & T201:

JESS WATKIN



ODI & T201:

BERNADINE BEZUIDENHOUT



T201:

KATE HEFFERNAN

RETIREMENTS

KATHY CROSS

Trail-blazing New Zealand umpire Kathy Cross called a close to her stellar career at the end of the 2017-18 season.

Cross, who made her international debut at the 2000 ICC Women's World Cup in New Zealand, was the first woman to be named on the ICC Umpires' Panel, in 2014, and umpired 22 Women's world cup matches – the most by any umpire in the history of the event.

Born in Taumarunui and a member of the Ngati Maniopoto iwi, Cross began umpiring in Wellington in 1998-99 and made such rapid progress she was standing in a world cup a year later.

In 2002, she became the first woman to be appointed to a Test match umpiring team – named as fourth umpire in the women's Test between New Zealand and England in Wellington.

In total she stood in 69 Internationals and also umpired in men's Super Smash and Ford Trophy fixtures.

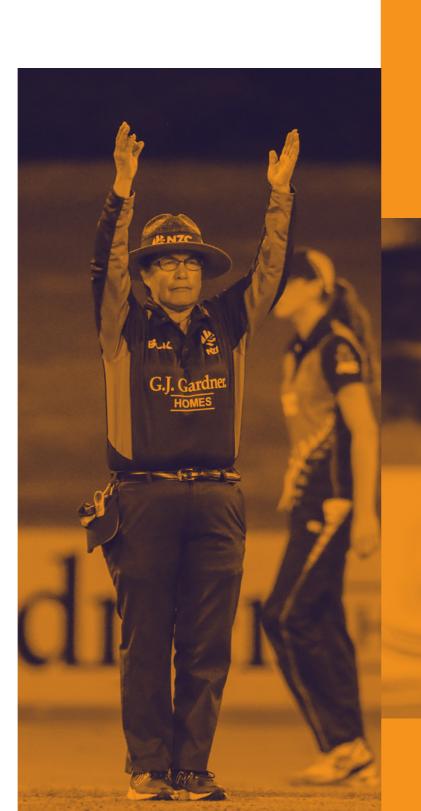
"I'd just like to say thank you to everyone who supported me throughout my career, and to wish all the other umpires the very best," Cross said upon standing down from international cricket earlier in the season.

"New Zealand is doing well with women umpires coming through the ranks and I am sure they will be a success whichever way they choose to go and whichever opportunities they are given."

NZC Match Officials Manager Sheldon Eden-Whaitiri congratulated Cross on a wonderful career as an international umpire, and for breaking down so many perceived barriers for female match officials.

"Not only has Kathy been an excellent umpire in her own right, she has achieved a range of 'firsts' in terms of women's umpires – and that has been a great example for all those following in her footsteps.

NZC are proud of her success, both as an international umpire and a role model, and we wish her all the best for the future.



ERIN BERMINGHAM

Canterbury Magicians leg-spinner Erin Bermingham called time on her seven-year career with the WHITE FERNS ahead of the 2017-18 season

Bermingham was a popular member of the WHITE FERNS and known for her never-give-up attitude on the park.

WHITE FERNS coach
Haidee Tiffen paid tribute to
Berminaham's 65-aame career.

"Erin's been a terrific servant to the WHITE FERNS for a long time and made important contributions on and off the field. She's a great team-player and we will miss having her around the group."

MICHAEL PAPPS

New Zealand Test cap number 225, Michael Papps, retired from cricket after more than 20 seasons in the game. The 38-year-old finished with an unrivalled Plunket Shield record, having featured prominently for both Canterbury and Wellington in his career.

He became the first man to score 10,000 runs in the Plunket Shield and last season hit the Wellington Firebirds' first triple century - a memorable unbeaten 316 against the Auckland Aces that will be remembered as his signature innings.

Papps also played eight Test matches and six One-Day Internationals for his country and in the 2006-07 season produced a sensational 1,005 runs from just seven First-Class matches.





BRENT ARNEL

A loyal servant of the game in New Zealand, Brent Arnel retired after 11 years of First-Class cricket.

Annual Report 2017-2018

Arnel first made his debut for Northern Districts in 2006-07 season at the age of 27. The right arm medium-fast bowler found his feet quickly, going on to become the leading wicket-taker (33) in the Plunket Shield the following season.

Consistent performances over a number of years in the domestic game saw Arnel earn a Test <u>call</u> up for the BLACKCAPS in 2010. He debuted against Australia in Wellington; one of six appearances Arnel would make for New Zealand. The veteran bowler moved to the Wellington Firebirds in the 2013-14 season where he took up a player/ coach role. His arrival that season was the end of a decade-long Wellington title drought, one of four he would go on to win with the region.

Our People

In 2017, Arnel went back to where it all began, as a player/coach for Northern Districts. At 38, Arnel took his 15th First-Class five-wicket haul in the third round of the Plunket Shield.

Arnel departs the game having taken an impressive 608 wickets across domestic and international cricket in New Zealand.

ROB NICOL

Former BLACKCAP Rob Nicol retired from all cricket following a 17-year First-Class career.

Nicol, a top-order batsman and off-spin bowler, represented the BLACKCAPS in all three formats, playing two Tests, 22 ODIs and 21 T20Is between 2010 and 2013.

In 2011 Nicol became the second BLACKCAP after Martin Guptill to score a century on debut when he made an unbeaten 108* against Zimbabwe in Harare.

Nicol played for Auckland, Canterbury and Otago at domestic level, having also captained each side.

Including a stint at English County side Gloucestershire, Nicol played more than 400 matches, making 13,753 runs and taking 208 wickets.



OBITUARIES



(NEE ROBINSON)

Died September 2017, aged 90

sport, with 22 years as a hockey on-field duties were complete,

"HE'S LEFT A REAL **LEGACY IN TERMS OF PUTTING NEW ZEALAND CRICKET ON THE MAP."**



Annual Report 2017-2018

BEVAN CONGDON

Died February 2018, aged 79

Bevan Conadon, the batsman New Zealand on the world

Zealand to its maiden Test win over Australia, at Christchurch in 1974, died one day short of of the Test which brought New

New Zealand in its first fixture, against Pakistan at

the 1972 tour of the West

Indies, and 72.40 on the tour of England a year later.

contributing to the game well on the New Zealand selection panel in the late 1990s.

NZC Chief Executive David Zealand's Test renaissance a sad day for cricket.

"Bevan was at the centre of the New Zealand team at a time it started gaining scene for the all the right reasons - in no small part due to his leadership and

terms of putting New Zealand







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Our People

DELWYN COSTELLO

Died August 2018, aged 58

Delwyn played seven ODIs and one Test for New Zealand in the 1984-85 summer.

The pace bowler played her first two ODIs against Australia in Melbourne, before being selected for the tour to India – where she made her Test debut at Ahmedabad, and played ODIs at Jaipur, Delhi, Indore, Jamshedpur and Jammu.

Known as an accurate and parsimonious bowler, Delwyn played her school and club cricket in Wellington before moving south and becoming a key member of the strong Canterbury side through the 1980s.

She took two for 77 off 26 overs in her only Test, a match in which Karen Gunn and Lois Simpson also made their debuts.

At the time of her death, Delwyn had been working for more than ten years as a teacher's aide at the Waitaha School in Rolleston, where her friendliness, and her wide knowledge of sport and music made her an invaluable member of the staff.

GREG GUY

Died July 2018, aged 64

Greg's contribution and commitment to Northland cricket was massive. Greg served twice as Chair from 1982-1988 and again from 2011-2015. His first role as Chair was at the tender age of 28.

Greg was a life member of both his Onerahi-Central Cricket Club and the Northland Cricket Association. Greg's reach was much wider than Northland, contributing and influencing in his Northland Chair role to Northern Districts, where he was regarded as a legend around the DA table for his sharp intellect. In 2016 he was awarded the Service to Cricket award by Northern Districts.

Greg also served as a Minor Association representative on the NZC Board where again he was well-regarded for his enlightened thinking, quick wit, and lively debate around cricket issues of the day.

His unstinting love and passion for the game has been an inspiration to many.

TREVOR MARTIN

Died August 2017, aged 92

Born in Nelson in 1925, Trevor was a First-Class umpire for almost 20 years with more than half of his 49 appointments at First-Class level seeing him stand at the Basin Reserve.

From 1963 to 1973 he umpired 15 Tests, finishing his international career in an historic Test between New Zealand Pakistan at Eden Park.

On 31 December 1977, Trevor was appointed as a Member of the Order of the British Empire for services to cricket. Seven days later his First-Class career concluded at the same venue it began 20 years before, the Basin Reserve.

A Vice President of Cricket Wellington, Trevor remained a staunch supporter of cricket until he passed.



RODNEY MOORE

Died May 2018, aged 62

Rodney was Cricket Wellington's longtime chief executive from 1989-90 to 1998-99 – overseeing the region's game at a time of great change.

He was involved the development of Westpac Stadium and instrumental in the shift from volunteer and amateur administration to professional governance and management at Cricket Wellington.

NZC chief executive David White paid tribute to Mr Moore's contribution to the game, both in terms of Wellington, and the wider New Zealand cricket family.

"Rodney was well-known and well-liked, and had an enormous passion for sport, and cricket in particular", said Mr White.'

"I'm sure I can speak on behalf of all cricket lovers when I express my great sadness over his death. He was a fantastic servant of the game, and we're all the poorer for his passing." "RODNEY WAS WELL-KNOWN AND WELL-LIKED, AND HAD AN ENORMOUS PASSION FOR SPORT, AND CRICKET IN PARTICULAR."







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Our People

ROGER MORI

Died March 2018, aged 76

Roger was a lover of many sports and put his well-honed law skills to go good use as Taranaki Cricket's Code of Conduct Commissioner for a number of years after earlier fulfilling the role for First-Class

The former New Plymouth coroner had many community interests including life member, past president and patron of the Westown Golf Club, former Taranaki Law Society president, Taranaki Eagles Golf Society member, Taranaki Hospice volunteer driver, and trustee of the Muriel May Scholarship for young musicians.

TOM PRITCHARD

Died August 2017, aged 100

Tom was a hero of Warwickshire in the post-war years, and widely recognised as the greatest cricketer never to play a Test for New Zealand.

Taranaki-born Mr Pritchard played for Wellington before the onset of the Second World War, and also played a First-Class match for a New Zealand XI against the

Only the third New Zealand First-Class cricketer after John Wheatley and Syd Ward to reach 100, he is remembered as a fast-bowler and a handy lower order batsman who starred for Warwickshire, playing a leading role in their championship title win in 1951.

Mr Pritchard was at his most destructive while leading Warwickshire to a surprise title in 1951, at one stage taking 36 wickets in four matches, including his third Warwickshire bot trick, still a club record.

In a First-Class career spanning 200 games, he took 818 wickets at 23.30 - including 695 during a decade of service at Edgbaston.

JOHN TURNBULL

Died February 2018, aged 82

John first represented Poverty
Bay in the 1951-52 season. The
right arm off spinner was one of a
select group of "country" players
who were selected to represent
Auckland before Northern Districts
achieved First-Class status.

10rnbull made his mark in his 1955-56 First-Class debut with 21 wickets. Next season, Northern Districts achieved First-Class status where Turnbull played two games for the side from 1959-60.

Turnbull appeared in one further match for Auckland in 1962-63, against Northern Districts. Later he returned to Gisborne and played for Poverty Bay as a top order batsman in the 1965-66 season.



ANDREW WILSON

Died June 2018, aged 64

Andrew was born in Wellington and played seven games for the province in the 1979-80 season. He played for Wanganui United and City College cricket club before getting into coaching.

An attacking left-handed opener, Andy Wilson was considered to be one of the most punishing batsmen ever to play club cricket in Wellington.

He grew up in Wilton and attended Onslow College before joining the Onslow Cricket Club, where he scored 17 senior centuries and amassed 9,703 runs, the second most in Wellington Senior club cricket history.

Andy played four seasons for Wellington B and was selected for the top Wellington side in 1979-80, where he made four First-Class appearances and featured in the team which beat the powerful West Indies outright at the Hutt Recreation Ground in February 1980.

Andy made a huge contribution both on and off the park to the Onslow Cricket Club and was awarded Life Membership in 2008.



NORMAN WILSON

Died March 2018, aged 83

Norm Wilson was the identifiable face of Northland Cricket and Northern Districts for over 60 years. He played 86 games for Northland between 1950 and 1970, including seven seasons as captain. Norm went on to play five games for Northern Districts between 1957-58. He then served as a selector for both Northland and Northern Districts during the 1970s.

Norm was a devoted servant to both Northland Cricket Association and Northern Districts, contributing through numerous roles throughout his time. Wilson is a life member of both associations.

"ANDY WILSON WAS CONSIDERED TO BE ONE OF THE MOST PUNISHING BATSMEN EVER TO PLAY CLUB CRICKET IN WELLINGTON."

International

RECORDS TUMBLED WITH AMELIA KERR AND COMPANY SMASHING THEIR WAY INTO THE WORLD RECORD BOOKS.

The WHITE FERNS 2017-18 season must be deemed a success as they broke world records, introduced four new players and won 16 international matches in a row.

The first assignment for the Haidee Tiffen coached side was in the searing heat of Sharjah against a new-look Pakistan side.

Sophie Devine and Suzie Bates would show the way with the bat, while spinners Leigh Kasperek and Amelia Kerr thrived with the ball as the side won six out of seven against the basts

The West Indies would arrive for the home summer with firepower, befitting their World T20 Champion status. However it was the WHITE FERNS who produced the fireworks, winning seven from seven completed matches, including a couple of final ball thrillers.

Suzie Bates and Sophie Devine continued to plunder runs at the top of the order, both scoring centuries as the WHITE FERNS swept the ODI series 3-0 with some help from the spin of Kasperek and Kerr.

The T20 series would prove closer, but starring performances from Player of the Series Katey Martin and some last over heroics from spinner Anna Peterson ensured an unbeaten home summer for the WHITE FERNS.

A six-week winter tour began in June, where records tumbled against Ireland with Amelia Kerr and company smashing their way into the world record books with three consecutive ODI scores exceeding 400.

The runs continued into England as the WHITE FERNS reached the T20 Tri-Series final where they were stopped by the impressive hosts who would also win the ODI series, despite a gallant matchwinning century by Sophie Devine in the final game at Leicester.





BATES' BIG SEASON

The 2017-18 season saw Suzie Bates write her name into the international record books. "Debbie was a player that the team looked up to and that 2000 World Cup team was a real inspiration to us," said Bates after she surpassed the great Debbie Hockley as the WHITE FERNS all-time leading ODI runs-scorer, in the first ODI against Ireland in Dublin.

Bates' 10th ODI century helped her overtake Hockley's total (4,066) and led the WHITE FERNS to a world record total of 490-4.

Bates broke more records in England where she became the first WHITE FERN to play 100 Twenty20 Internationals and the first to score a T201 century during the Tri-Series. She would also eclipse England's Charlotte Edwards' all-time T20I runs record of 2,605.



MILESTONES

ODI RUNS TOTAL (MOST BY A WHITE FERN)

T20IS PLAYED FOR THE WHITE FERNS

(MOST OF ANY WOMAN IN THE WORLD)

SCORED AGAINST SOUTH AFRICA IN **GAME ONE OF T20 TRI-SERIES**

SIMPLY DEVINE

The 2017-18 season was one to savour for WHITE FERNS star Sophie Devine.

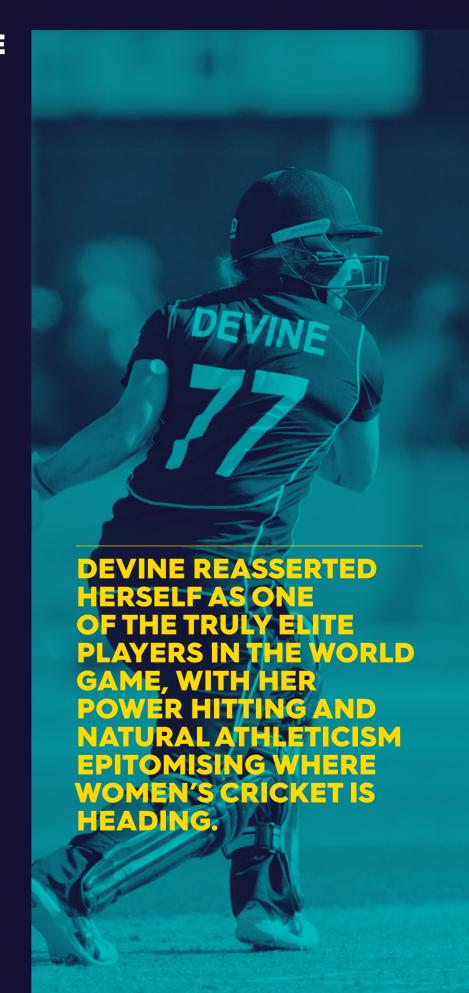
Following a move to open the batting in both ODIs and T20Is, the Wellington Blaze allrounder piled on the runs against Pakistan and the West Indies.

Well known for her incredible power game, Devine added maturity to her batting while enjoying a red-letter season in both short form games.

2017-18 SEASON STATS

ODI CENTURIES

ODI AND T201 WICKETS



62 New Ze

WHITE FERNS RESULTS

October-November 2017

AWAY SERIES VS PAKISTAN

ONE DAY INTERNATIONALS

WHITE FERNS won the series 2-1

1st ODI, UAE: Won by 8 runs 2nd ODI, UAE: Won by 7 wickets 3rd ODI, UAE: Lost by 5 wickets

TWENTY20 INTERNATIONALS

WHITE FERNS won the series 4-0

1st T20I, UAE: Won by 15 runs 2nd T20I, UAE: Won by 39 runs 3rd T20I, UAE: Won by 42 runs 4th T20I, UAE: Won by 7 wickets

March 2018

HOME SERIES VS WEST INDIES

ONE DAY INTERNATIONALS

WHITE FERNS won the series 3-0

1st ODI, Lincoln: Won by 1 run
2nd ODI, Lincoln: Won by 8 wickets
3rd ODI, Christchurch: Won by 205 runs

TWENTY20 INTERNATIONALS

WHITE FERNS won the series 4-0

1st T201, Tauranga: Won by 8 runs
2nd T201, Tauranga: Won by 106 runs
3rd T201, New Plymouth: Won by 1 run
4th T201, New Plymouth: Match abandoned
5th T201, Hamilton: Won by 7 wickets

June 2018

WHITE FERNS TOUR OF IRELAND

TWENTY20 INTERNATIONAL

T20I, Dublin: Won by 10 wickets

ONE DAY INTERNATIONALS

WHITE FERNS won the series 3-0

1st ODI, Dublin: Won by 346 runs 2nd ODI, Dublin: Won by 306 runs 3rd ODI, Clontarf: Won by 305 runs

WHITE FERNS TOUR OF ENGLAND

T20 TRI-SERIES

June-July 2018

WHITE FERNS runnersup to England

GAME ONE, vs South Africa, Taunton: Won by 66 runs

GAME FOUR, vs England, Taunton: Lost by 54 runs

GAME FIVE, vs South Africa, Bristol: Won by 8 wickets

GAME SIX, vs England, Bristol: Lost by 7 wickets

FINAL, vs England, Chelmsford: Lost by 7 wickets

ONE DAY INTERNATIONALS

WHITE FERNS lost the series 2-1

1st ODI, Leeds: Lost by 142 runs 2nd ODI, Derby: Lost by 123 runs 3rd ODI, Leicester: Won by 4 wickets

WHITE FERNS OVERALL SEASON STATISTICS

ONE DAY INTERNATIONALS

New Zealand Cricket

BATTING	INNS	RUNS	AVE	HS	SR	100s	50s
S.F.M. Devine	10	700	87	117*	106	4	3
S.W. Bates	10	511	57	151	96	2	1
A.C. Kerr	9	416	69	232*	123	1	1
M.L. Green	10	310	34	121	84	1	1
A.E. Satterthwaite	12	307	27	69	86	-	2
BOWLING	OVERS	WICKETS	AVE	BEST	RPO		
L.M. Kasperek	OVERS 97	WICKETS 24	AVE 17	BEST 5-39	RPO 4.1		
L.M. Kasperek	97	24	17	5-39	4.1		
L.M. Kasperek A.C. Kerr	97 89	24 19	17 18	5-39 5-17	4.1 3.9		

TWENTY20 INTERNATIONALS

BATTING	INNS	NO	RUNS	AVE	HS	SR
S.W. Bates	13	4	541	60	124*	136
S.F.M. Devine	13	1	484	40	73	157
K.J. Martin	13	3	299	29	65	127
A.E. Satterthwaite	12	3	289	32	71*	120
J.M. Watkin	3	1	98	49	77*	184
BOWLING	OVERS	WICKETS	AVE	BEST	RPO	
L.M. Kasperek	OVERS 41	WICKETS	AVE 15	BEST 3-25	RPO 7	
		_				
L.M. Kasperek	41	19	15	3-25	7	
L.M. Kasperek S.F.M. Devine	41 32	19 11	15 20	3-25 3-12	7 7.1	



BLACKERS

"HIS TEAM BROKE YET MORE NEW GROUND, RECORDING A NEW ZEALAND RECORD OF 13-STRAIGHT VICTORIES TO START THE HOME SUMMER."

The BLACKCAPS 2017-18 season was a fitting one for outgoing coach Mike Hesson.

His team broke yet more new ground, recording a New Zealand record of 13-straight victories to start the home summer, before roaring home with a rare and memorable Test series victory against England.

This was built on the backdrop of a thrilling tour of India in October where the BLACKCAPS pushed the world superpowers to the very edge in two riveting white ball series.

Neil Wagner set the tone for the home summer by claiming 7-39 on the first morning against West Indies, who would be soundly beaten in an opening Test which also featured a 71-ball maiden century by Colin de Grandhomme, and a century on debut for Wellington wicket-keeper Tom Blundell.

The Windies endured a tough tour as Colin Munro's blazing bat lead from the front in the ODIs and T20Is, as the BLACKCAPS went undefeated.

Trent Boult's form was soaring when Pakistan arrived as Champions Trophy Champions, although the visitors would be soundly beaten 5-0 in the ODIs, before finally breaking the BLACKCAPS unbeaten start to the home summer in the first T20I, before going on to win the series 2-1.

The inaugural T20 Tri-Series between the BLACKCAPS, Australia and England promised plenty and didn't disappoint.

Over 33,000 fans crammed into Eden Park on a balmy Friday night to watch an incredible 488 runs be tallied up, including a magnificent century from Martin Guptill.

The BLACKCAPS would lose the Final on the same ground

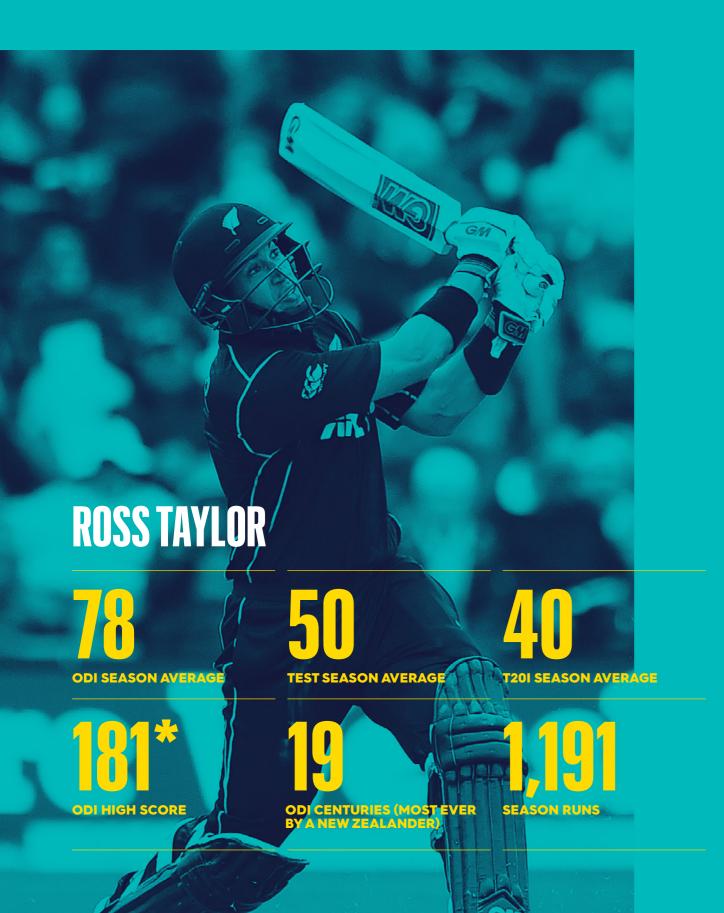
to Australia before beginning the main course of the home summer - a tour by England.

Mitchell Santner belted a match winning six in ODI one in Hamilton to set the tone for an enthralling One Day series, which featured three final-over finishes as England came out on top 3-2.

Trent Boult and Tim Southee reduced England to 27-9 on the first morning of the inaugural Pink Ball Test at Eden Park, but the BLACKCAPS would only seize victory in the final session of day five, after centuries by Kane Williamson and Henry Nicholls, plus some Neil Wagner magic.

The Southee-Boult show continued in Christchurch as the hosts seized the early control, but it would take two bowlers batting out the final overs of a hectic last day of the season to seal a draw and an epic 1-0 series victory.

LEADING THE WAY



TRENT BOULT

WICKETS ACROSS ALL FORMATS

6th

FASTEST NEW ZEALANDER
TO TAKE 200 WICKETS

15

WICKETS AGAINST ENGLAND IN TWO TESTS

6th

FASTEST TO BRING UP 100 ODI WICKETS



68



TOP OF THE T20I WORLD*

*JANUARY 4, 2018

COLIN MUNRO #1 BATTING



#1 BOWLING







(70)

BLACKCAPS RESULTS

October-November 2017

BLACKCAPS TOUR OF INDIA

ONE DAY INTERNATIONALS

BLACKCAPS lost the series 1-2

1st ODI, Mumbai: Won by 6 wickets 2nd ODI, Pune: Lost by 6 wickets

3rd ODI, Kanpur: Lost by 6 runs

TWENTY20 INTERNATIONALS

BLACKCAPS lost the series 1-2

1st T20I, Delhi: Lost by 53 runs 2nd T20I, Rajkot: Won by 40 runs 3rd T201, Thiruvananthapuram: Lost by 6 runs

December 2017-January 2018

WEST INDIES TOUR OF NEW ZEALAND

TESTS

BLACKCAPS won the series 2-0

1st Test, Wellington: Won by an innings and 67 runs

2nd Test, Hamilton: Won by 240 runs

ONE DAY INTERNATIONALS

BLACKCAPS won the series 3-0

1st ODI, Whangarei: Won by 5 wickets 2nd ODI, Christchurch: Won by 204 runs 3rd ODI, Christchurch: Won by

66 runs (DLS method)

TWENTY20 INTERNATIONALS

BLACKCAPS won the series 2-0

1st T20I, Nelson: Won by 47 runs 2nd T20I, Tauranga: No result 3rd T201, Tauranga: Won by 119

GJ GARDNER HOMES

TWENTY20 TRI-SERIES

TWENTY20 INTERNATIONALS

February 2018

January 2018

PAKISTAN TOUR OF NEW ZEALAND

ONE DAY INTERNATIONALS

BLACKCAPS won series 5-0

1st ODI, Wellington: Won by 61 runs (DLS Method)

2nd ODI, Nelson: Won by 8 wickets (DLS Method)

3rd ODI, Dunedin: Won by 183 runs

4th ODI, Hamilton: Won by 5 wickets

5th ODI, Wellington: Won by 15 runs

TWENTY20 INTERNATIONALS

BLACKCAPS lost series 1-2

1st T201, Wellington: Won by 7 wickets 2nd T20I, Auckland: Lost by 48 runs 3rd T201, Tauranga: Lost by 18 runs

BLACKCAPS runners-up in the GJ Gardner Homes Twenty20 Tri-Series

GAME ONE, BLACKCAPS vs Australia, Sydney: Lost by 7 wickets

GAME FOUR, BLACKCAPS vs England, Wellington: Won by 12 runs

GAME FIVE, BLACKCAPS vs Australia, Auckland: Lost by 5 wickets

GAME SIX, BLACKCAPS vs England, Hamilton: Lost by 2 runs

FINAL, BLACKCAPS vs Australia, Auckland: Lost by 19 runs (DLS method)

February-March 2018

ENGLAND TOUR OF NEW ZEALAND

ONE DAY INTERNATIONALS

England won the series 3-2

1st ODI, Hamilton: Won by 3 wickets 2nd ODI, Tauranga: Won by 6 wickets 3rd ODI, Wellington: Lost by 4 runs 4th ODI, Dunedin: Won by 5 wickets 5th ODI, Christchurch: Lost by 7 wickets

TESTS

BLACKCAPS won the series 1-0

1st Test (Day-Night), Auckland: Won by an innings and 49 runs 2nd Test, Christchurch: Draw

Annual Report 2017-2018





BLACKCAPS OVERALL SEASON STATISTICS

TESTS

72

BATTING	INNS	RUNS	AVE	нѕ	100s	50s
C. de Grandhomme	6	331	55	105	1	2
L.R.P.L. Taylor	6	251	50	107*	1	1
H.M. Nicholls	6	243	49	145*	1	1
K.S. Williamson	6	222	37	102	1	1
T.W.M. Latham	6	190	32	83		1
BOWLING	OVERS	WICKETS	AVE	BEST		
BOWLING T.A. Boult	OVERS 170	wickets 25	AVE 21	BEST 6-32		
T.A. Boult	170	25	21	6-32		
T.A. Boult N. Wagner	170 141	25 19	21 24	6-32 7-39		



ONE DAY INTERNATIONALS

BATTING	INNS	RUNS	AVE	HS	SR	100s	50s
L.R.P.L. Taylor	14	781	78	181*	90	2	4
K.S. Williamson	13	551	46	115	75	2	2
T.W.M. Latham	15	510	36	103*	87		3
M.J. Guptill	13	476	40	100	73		2
C. Munro	16	425	27	75	113		3
BOWLING	OVERS	WICKETS	AVE	BEST	RPO		
T.A. Boult	OVERS	WICKETS 32	AVE 22	BEST 7-34	RPO 5.3		
T.A. Boult	132	32	22	7-34	5.3		
T.A. Boult T.G. Southee	132 121	32 16	22 43	7-34 3-22	5.3 5.7		

Annual Report 2017-2018

TWENTY20 INTERNATIONALS

BATTING	INNS	RUNS	AVE	HS	SR
C. Munro	13	572	52	109*	182
M.J. Guptill	14	465	33	105	138
L.R.P.L. Taylor	8	159	40	43*	129
K.S. Williamson	12	191	17	72	111
M.J. Santner	8	121	40	37	161
BOWLING	OVERS	WICKETS	AVE	BEST	RPO
T.A. Boult	OVERS 39	WICKETS 17	AVE 22	BEST 4-34	RPO 9.3
T.A. Boult	39	17	22	4-34	9.3
T.A. Boult T.G. Southee	39 37	17 16	22 20	4-34 3-13	9.3 8.4



Annual Report 2017-2018

International

The ICC Under 19 Cricket World
Cup 2018 was successfully staged
throughout New Zealand in January
and February 2018. Whangarei,
Tauranga, Christchurch and
Queenstown played host to the 16team, 48-match, 22-day tournament.
India took the title by beating
Australia in the Final held on 3
February at Bay Oval in Tauranga.

Significant redevelopments at Bay Oval and John Davies Oval in Queenstown paid dividends with some unparalleled scenic shots broadcast worldwide.

The New Zealand U19 team ended a disappointing campaign having come through group play unbeaten. Losses to Afghanistan, South Africa and England in the Super League phase resulted in an eighth-place ranking. Highlights of the tournament were Jakob Bhula's 180 against Kenya (an ICC U19 CWC record that lasted just six days) while Auckland batsman Finn Allen hit 338 runs at 67.60, with an enormous strike-rate of 119.01, including one hundred and two fifties.

82.6m

+127%

GLOBAL VIEWING INCREAS

+10%

FEMALE VIEWERSHIP

208

BROADCASTING TERRITORIES

METRIC	ICC U19 CWC 2014	ICC U19 CWC 2016	ICC U19 CWC 2018	%CHANGE
Broadcasting territories	115	131	208	+58%
Hours of coverage (live)	1,205	3,210	3,040	-6%
Potential audience	889	1,030	1,316	+28%
Unique audience		39m	70m	+56%
Global cumulative avg. audience	3,239		9,953	
Male/female demographic	71% / 29%	70% / 30%	60% / 40%	+10% female viewership
Global viewing audience	29.7m	36.3m	82.6m	+127%

SECTION — 05

150 GAMES 25 GROUNDS

NEW RECORDS WERE SET, EXCITING TALENT EMERGED AND THE CURTAIN WAS CALLED ON SOME STALWARTS OF THE NEW ZEALAND GAME.

The 2017-18 domestic cricket season saw action stretch over 165 days from in addition to regular season games, Labour Weekend in late October until in preparation for the ICC Women's its conclusion at the end of summer in early April. During this time, 150 men's and women's domestic cricket matches were played at 25 grounds across the length and breadth of the country. New records were set, exciting talent emerged and the curtain was called on some stalwarts of the New Zealand game.

The women's domestic season was highlighted by the return of the historic Hallyburton Johnstone Shield as the ultimate prize for the winners of the 50-over competition. This year, the erstwhile symbol of supremacy in the women's game was awarded to the Auckland Hearts, who dominated the competition, losing just a single match. The women's T20 competition saw the introduction of a festival

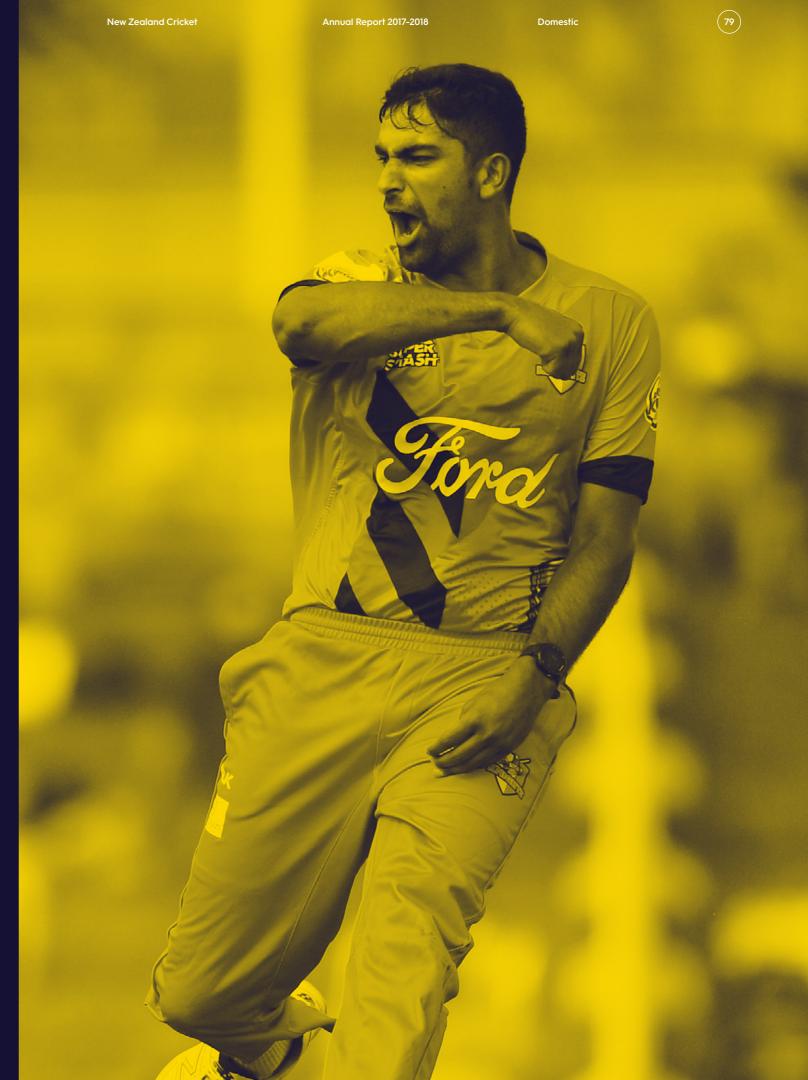
weekend of back-to-back matches World Twenty20 later in 2018. It was won by the Wellington Blaze for the third time in six seasons.

On the men's side, the Burger King Super Smash benefitted from a new, energised title sponsor and reinforced its position in the middle of the kiwi summer. In a competitive competition, the Knights prevailed, coming out on top in a one-sided Grand Final against the Central Stags in front of 3,500 home supporters.

The Ford Trophy was split across two parts of the season and again provided close matches and a competitive play-off process. The Auckland Aces won the trophy for the first time in five seasons, the unfortunate Stags missing out in a final once again.

The Plunket Shield again proved a tough test of durability and commitment, not to mention skill and ability, and went right to the final match of the season. The Central Stags made up for the disappointment of losing the white-ball finals and took out the Plunket Shield by a mere four points over the early season frontrunners, the Wellington Firebirds.

Individual efforts were recognised at the ANZ Cricket Awards: Ajaz Patel (Men's Domestic Player of the Year), Anton Devcich (Burger King Super Smash Player of the Year), Maddy Green (Ruth Martin Cup for domestic batting) and Holly Huddleston (Phyl Blackler Cup for domestic bowling).



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MEN'S DOMESTIC POINTS TABLES

BURGER KING SUPER SMASH								
Competition Winner: Northern Knights	PLAYED	NOM	LOST	NO RESULT	ABANDONED	TOTAL	NET RUN RATE	
Norther Knights	10	7	2	0	1	30	0.753	
Auckland Aces	10	5	3	0	2	24	0.195	
Central Stags	10	5	4	0	1	22	1.049	
Canterbury Kings	10	4	5	0	1	18	0.959	
Wellington Firebirds	10	3	5	0	2	16	-0.28	
Otago Volts	10	2	7	0	1	10	-2.699	

FORD TROPHY

Competition Winner: Auckland Aces	PLAYED	WOW	LOST	TIED	NO RESULT	ABANDONE	BONUS	TOTAL	NET RUN RATE
Central Stags	8	6	1	0	0	1	3	29	1.023
Auckland Aces	8	4	3	0	0	1	2	20	0.198
Northern Districts	8	4	2	0	1	1	0	20	-0.117
Canterbury	8	2	4	0	1	1	0	12	-0.109
Wellington Firebirds	8	2	5	0	0	1	0	10	-0.288
Otago Volts	8	2	5	0	0	1	0	10	-0.736

PLUNKET SHIELD

Competition Winner: Central Stags	PLAYED	NOM	LOST	TIED	NO RESULT	ABANDON	TOTAL	NEW RPW
Central Stags	10	6	0	4	0	0	131	11.601
Wellington Firebirds	10	6	3	1	0	0	127	6.127
Auckland Aces	10	5	3	2	0	0	105	-9.312
Northern Districts	10	2	4	4	0	0	80	2.012
Otago Volts	10	2	7	1	0	0	79	-0.767
Canterbury	10	2	6	2	0	0	64	-8.79

WOMEN'S DOMESTIC POINTS TABLES

HALLYBURTON JOHNSTONE SHIELD

						별			
Competition Winner: Auckland Hearts	PLAYED	MOM	ГОЅТ	TIED	NO RESULT	ABANDONED	BONUS	TOTAL	NET RUN RATE
Auckland Hearts	10	8	1	0	1	0	8	42	1.723
Wellington Blaze	10	7	3	0	0	0	5	33	0.853
Canterbury Magicians	10	5	4	0	0	1	2	24	-0.256
Otago Sparks	10	4	5	0	0	1	2	20	-0.326
Central Hinds	10	2	7	0	1	0	0	10	-1.118
Northern Spirit	10	2	8	0	0	0	0	8	-0.877

TWENTY20 COMPETITION

Competition Winner: Wellington Blaze	PLAYED	MOM	LOST	NO RESULT	ABANDONE	TOTAL POINTS	NET RUN RATE
Wellington Blaze	10	7	2	0	1	30	1.324
Auckland Hearts	10	6	3	0	1	26	0.855
Canterbury Magicians	10	5	3	0	2	24	0.525
Central Hinds	10	3	6	0	1	14	-0.948
Northern Spirit	10	3	6	0	1	14	-1.341
Otago Sparks	10	2	6	0	2	12	-0.434





Men's Player of the Year:

Tim Seifert

Women's Player of the Year:

Natalie Dodd

Burger King Super Smash: 1st

Leading run scorer: Anton Devcich (343)

Leading wicket-taker: Anton Devcich (15)

Plunket Shield: 4th

Leading run scorer: Tim Seifert (703)

Leading wicket-taker: Jimmy Baker (34)

Ford Trophy: 3rd

Leading run scorer: Daryl Mitchell (355)

Leading wicket-taker: Brent Arnel (17)

Hallyburton Johnstone Shield: 6th

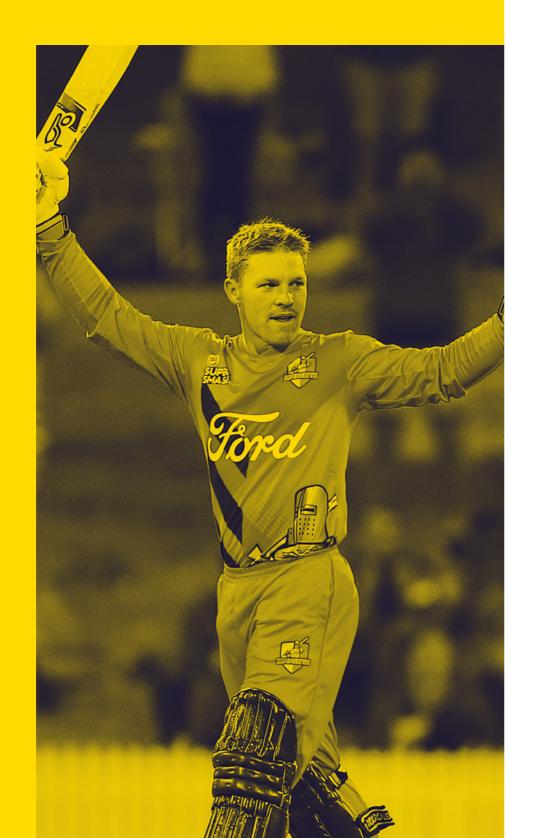
Leading run scorer: Natalie Dodd (321)

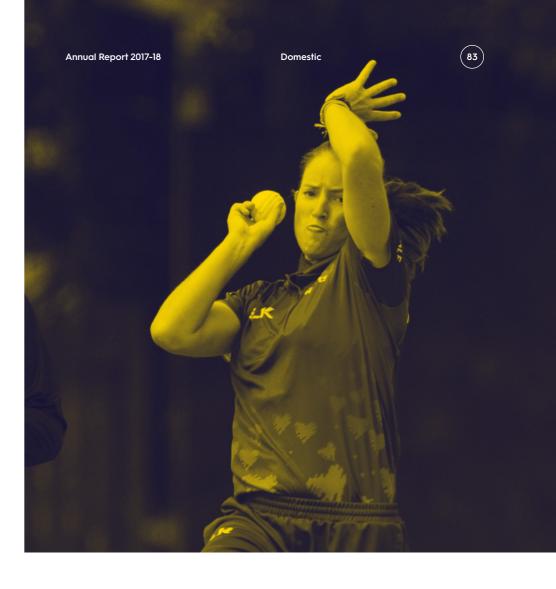
Leading wicket-taker: Meddy Hyde (11)

Women's Twenty20 Competition: 5th

Leading run scorer: Bernadine Bezuidenhout (280)

Leading wicket-taker: Carolyn Esterhuizen (11)







AUCKLAND

Supreme Award:

Holly Huddleston

Men's Player of the Year:

Colin Munro

Women's Player of the Year:

Maddy Green

Burger King Super Smash: 2nd

Leading run scorer: Mark Chapman (307)

Leading wicket-taker: Benjamin Lister (13)

Plunket Shield: 3rd

Leading run scorer: Michael Guptill-Bunce (517)

Leading wicket-taker: Matt McEwan (36)

Ford Trophy: 1st

Leading run scorer: Mark Chapman (480)

Leading wicket-taker: Tarun Nethula (21)

Hallyburton Johnstone Shield: 1st

Leading run scorer: Maddy Green (384)

Leading wicket-taker: Holly Huddleston (21)

Women's Twenty20 Competition: 2nd

Leading run scorer: Maddy Green (251)

Leading wicket-taker: Anna Peterson (16)



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Cricket Wellington Inc.

WELLINGTON

Men's Player of the Year:

Logan Van Beek

Women's Player of the Year:

Liz Perry

Burger King Super Smash: 5th

Leading run scorer: Samit Patel (185)

Leading wicket-taker: Samit Patel (11)

Plunket Shield: 2nd

Leading run scorer: Michael Papps (814)

Leading wicket-taker: Logan van Beek (40)

Ford Trophy: 5th

Leading run scorer: Luke Malcolm Nofal (303)

Leading wicket-taker: Logan van Beek (11)

Hallyburton Johnstone Shield: 2nd

Leading run scorer: Liz Perry (290)

Leading wicket-taker: Deanna Doughty (20)

Women's Twenty20 Competition: 1st

Leading run scorer: Amelia Kerr (130)

Leading wicket-taker: Lucy Doolan (16)





CENTRAL DISTRICTS

Men's Player of the Year:

Ajaz Patel

Women's Player of the Year:

Hannah Rowe

Burger King Super Smash: 3rd

Leading run scorer: William Young (331)

Leading wicket-taker: Blair Tickner (21)

Plunket Shield: 1st

Leading run scorer: Gregory Hay (786)

Leading wicket-taker: Ajaz Patel (48)

Ford Trophy: 2nd

Leading run scorer: George Worker (370)

Leading wicket-taker: Blair Tickner (15)

Hallyburton Johnstone Shield: 5th

Leading run scorer: Kerry Tomlinson (267)

Leading wicket-taker: Jess Watkin (13)

Women's Twenty20 Competition: 4th

Leading run scorer: Jess Watkin (248)

Leading wicket-taker: Jess Watkin (11)





CANTERBURY

Men's Player of the Year:

Cameron Fletcher

Women's Player of the Year:

Kate Ebrahim

Burger King Super Smash: 4th

Leading run scorer: Cameron Fletcher (275)

Leading wicket-taker: Andrew Ellis (13)

Plunket Shield: 6th

Leading run scorer: Chad Bowes (570)

Leading wicket-taker: Will Williams (19)

Ford Trophy: 4th

Leading run scorer: Michael Pollard (333)

Leading wicket-taker: Matt Henry, Tim Johnston, Todd Astle (12)

Hallyburton Johnstone Shield: 3rd

Domestic

Leading run scorer: Kate Ebrahim (366)

Leading wicket-taker: Frankie Mackay (15)

Women's Twenty20 Competition: 3rd

Leading run scorer: Amy Satterthwaite (218)

Leading wicket-taker: Frankie Mackay, Amy Satterthwaite (6)





New Zealand Cricket

OTAGO

Men's Player of the Year:

Derek de Boorder

Women's Player of the Year:

Leigh Kasperek

Burger King Super Smash: 6th

Leading run scorer: Rob Nicol (236)

Leading wicket-taker: Mathew Bacon (9)

Plunket Shield: 5th

Leading run scorer: Hamish Rutherford (577)

Leading wicket-taker: Jacob Duffy (29)

Ford Trophy: 6th

Leading run scorer: Neil Broom (246)

Leading wicket-taker: Jack Hunter (12)

Hallyburton Johnstone Shield: 4th

Leading run scorer: Leigh Kasperek (409)

Leading wicket-taker: Leigh Kasperek (19)

Women's Twenty20 Competition: 6th

Leading run scorer: Katey Martin (212)

Leading wicket-taker: Leigh Kasperek (8)



SECTION — 06

OUR PARTIES

New Zealand Cricket Annual Report 2017-2018 Our Partners New Zealand Cricket Annual Report 2017-2018 **Our Partners**

ANZ

ANZ has been a Major Partner of NZC for the past 19 seasons as the Team Partner of the BLACKCAPS, WHITE FERNS and Men's Under 19s.

Each year, ANZ helps players, teams, clubs, administrators, and fans achieve their cricket dreams through the 'Get on Top of Your Game' programme. ANZ provides valuable means to help the participants towards their goals.

Some highlights from the 2017-18 season included a surprise visit to grassroots coach Melanie Snaddon and her Under-9 Kapiti club team. Melanie and her team were met by BLACKCAPS coach Mike Hesson; captain Kane Williamson and players Tim Southee, Trent Boult and Todd Astle, where they took part in a training session, shared their expertise and inspired both the coach and the team.

Twelve year-old Jacob's dream was to learn cricketing skills from the best of the best. Through the ANZ 'Get on Top of Your Game' programme, Trent Boult, Martin Guptill and Lockie Ferguson drove him to training, Jacob asked all his burning cricket questions and it was the highlight of his year.

ANZ organised for Ish Sodhi, Colin Munro, Mitch Santner and Colin de Grandhomme to take part in a training session with cricketers from the Manukau South Blind Sports Club. The BLACKCAPS wore blacked-out glasses to give them an authentic experience of playing without vision, something they found a new appreciation for.

It's exciting to see the Cricket family working together to help grow the game and community within New Zealand.



Our Partners

TCM SPORTS

TECHFRONT

TICKETEK

Ticketing Partner

LIMITED)

International Partner

MANAGEMENT

LED Signage and Ground Signage Supplier

NZC PARTNERS AND SUPPLIERS

ACCOR

(92)

Preferred Accommodation Supplier

FORD NEW ZEALAND

Major Partner of the Ford Trophy, Category Partner, Official Vehicle Supplier to NZC

AIR NEW ZEALAND

Preferred Air Travel Services Supplier

G.J. GARDNER HOMES

International Series Partner - BLACKCAPS and WHITE FERNS, Official Umpire Partner, **BLACKCAPS Business Club Member**

ANZ

Team Partner of the BLACKCAPS, WHITE FERNS & Men's Under 19's, Official Bank of NZC

HEART KIDS

Official Charity Partner

BLK

Official Team Clothing Supplier - Domestic

HERTZ

Official Rental Car Supplier to NZC

BLUE BUBBLE TAXIS

BLACKCAPS Business Club Member

KENNARDS HIRE

BLACKCAPS Business Club Member

BURGER KING

Official Burger King Super Smash Partner, Official Resturant of the Burger King Super Smash **LES MILLS**

Official Gym of the BLACKCAPS

CALTEX

Official Fuel Supplier to NZC

NEW ZEALAND COMMUNITY TRUST

Funding Partner

CANTERBURY OF NEW ZEALAND

Official Team Clothing Supplier - International

PHOTOSPORT

Photography Partner

PITCH INTERNATIONAL

POWERADE (COCA-COLA AMATIL)

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Category Partner, Official Drinks Partner to NZC

RADIO SPORT (NZME)

Radio Broadcast Partner

RESENE

BLACKCAPS Business Club Member

SHARPIE

Official Signature Pen of the Burger King Super Smash

MANAGEMENT NZ Management of the NZC Licensing Programme

TUI (DB BREWERIES

Category Partner, Official Beer of NZC

VELOCITY BRAND

SKY TELEVISION

Official Broadcast Partner

SPORT NEW ZEALAND

Sports Development and High performance Partner

TAB

Sports Betting Partner

SECTION — 07

OUR FINANCIALS



OUR FINANCIALS

The net loss (before foreign exchange valuation adjustment) for the year ended 31 July 2018 was \$3.5m, however in the context of a budgeted loss of \$10.7m and a prior year loss of \$9.3m this represents a significant improvement.

ICC distributions were at the lowest level within the current cycle in 2018. The overhaul to the ICC funding model for the period from 2016 to 2023 meant that full members of the ICC receive US\$128m over the eight year period, however this is weighted towards years 4 to 8. The ICC member distribution was approximately US \$2m down compared to the prior year. Despite this shortfall NZC's revenue has grown compared to the prior year and budget. It has been a record season of inbound international cricket both in terms of the number of cricket days and attendances. This has contributed to revenue growth with record gate receipts. There has also been new commercial partnerships and an increase in IPL participation fees.

With ICC member distributions and the international media rights being received in US dollars, NZC continues to face the same challenges shared by other NZ exporters. NZC's treasury policy and use of forward cover, has effectively managed the FX impact over the year, with NZC's effective rate for the year of 66.3c, marginally favourable versus budget and a significant improvement on the prior year.

With the completion of the Master Agreement there was a final adjustment to the player pool, driven by NZC exceeding the Professional Cricket Contribution benchmark within the 2010-2018 agreement.

There has been a significant focus on operational spend across NZC resulting in a reduction in expenditure versus prior year and budget. Whilst this was completed to partially offset the forecast higher operational costs to deliver the increase in content, it has reset NZC base spend. The certainty around future ICC member distributions has allowed the continued investment in the strategic priorities outlined in this annual report and the continued funding and support of NZC's key stakeholders. There has been a focus on discretionary spend across the year and this will continue into the 2018 financial year.

While the NZC result shows an operating loss of \$3.5m, the final result after adjusting for the valuation of our foreign currency hedging held at 31 July 2018, is a retained loss of \$8.2m. The value

of the foreign currency hedging at 31 July 2018 is an asset of \$0.5m (2017: \$5.1m). The foreign exchange hedging valuation adjustment of \$4.6m is non-cash and an unrealised transaction, representing the notional value of exchange contracts for future years compared to the USD rate as at 31 July 2018.

The outlook for the 2019 financial year is positive, with a continued focus on operational spend and an increase in ICC funding enabling continued and further investment in strategic initiatives.

As an Incorporated Society, NZC has no current obligation to prepare financial statements that comply with generally accepted accounting practice. NZC has continued to prepare its financial statements on a basis consistent with prior years, with no changes in accounting policy, and are therefore special purpose financial statements.



Our Financials

NEW ZEALAND CRICKET INC. STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 JULY 2018

	2018 \$'000	2017 \$'000
Operating Revenue	52,892	48,102
Other Income	849	607
ICC U19 CWC Event Hosting Income	1,701	-
Total Revenue and Other Income	55,442	48,709
Expenditure:		
Commission	6	27
Contractors and Service Providers	2,999	3,094
Depreciation and Amortisation	782	914
Financing	22	25
Grants, Levies and Royalties	101	102
Marketing and Promotion	3,064	3,082
Match and Tour Expenses	4,880	5,014
Other	6,230	6,085
Player Pool	8,661	8,168
Team Preparation and Player Support	303	254
Travel	6,591	6,834
Remuneration	8,592	8,158
Total Expenditure	42,231	41,757
Net Operating Profit before Distributions and Foreign Exchange	13,211	6,952
Less Association Grants and Domestic Player Payments		
General and Other Grants	11,265	10,854
Domestic Player Payments	5,482	5,406
	16,747	16,260
Net Loss for the Year before Foreign Exchange	(3,536)	(9,308)
Foreign Exchange Valuation Adjustment (Loss) / Gain	(4,628)	2,723
Total Comprehensive Loss for the Year	(8,164)	(6,585)

NEW ZEALAND CRICKET INC. STATEMENT OF FINANCIAL POSITION AS AT 31 JULY 2018

	2018	2017
	\$′000	\$′000
Current Assets		
Cash and Cash Equivalents	19,966	25,463
Trade and Other Receivables	6,760	5,065
Prepayments	478	995
Inventories	526	699
Loan Receivable	-	9
Derivative Financial Instruments	588	2,648
Total Current Assets	28,318	34,879
Non Current Assets		
Property, Plant and Equipment	1,608	1,582
Intangible Assets	346	602
Derivative Financial Instruments	308	2,439
Total Non Current Assets	2,262	4,623
Total Assets	30,580	39,502
Current Liabilities		
Trade and Other Payables	4,634	3,176
Employee Entitlements	624	730
Income in Advance	7,006	9,553
Derivative Financial Instruments	309	
Total Current Liabilities	12,573	13,459
Non Current Liabilities		
Derivative Financial Instruments	128	
Total Non Current Liabilities	128	_
Total Liabilities	12,701	13,459
Net Assets	17,879	26,043
Equity		

For and on behalf of New Zealand Cricket Inc. who authorised the Summary Financial Statements for issue on 10th October 2018:

Greg Barclay
Chairman

у 🤇

David White CEO A Whole

(100)

NEW ZEALAND CRICKET INC. STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 JULY 2018

	Retained Earnings \$'000	Total \$'000
Balance at 31 July 2016	32,628	32,628
Net Loss for the Year	(6,585)	(6,585)
Total Comprehensive Loss for the Year	(6,585)	(6,585)
Balance at 31 July 2017	26,043	26,043
Net Loss for the Year	(8,164)	(8,164)
Total Comprehensive Loss for the Year	(8,164)	(8,164)
Balance at 31 July 2018	17,879	17,879

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NEW ZEALAND CRICKET INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 JULY 2018

	2018	2017
	\$'000	\$ ' 000
Cash Flows from Operating Activities		
Cash was provided from:		
Receipts from Sponsorship, Grants and Other Activities	50,095	47,730
Interest Received	221	206
Exchange Gains	1,684	395
	52,001	48,331
Cash was applied to:		
Payments to Suppliers and Employees	(39,432)	(39,260)
Grants to Associations and Payments to Domestic Players	(16,687)	(16,235)
	(56,119)	(55,495)
Net Cash Inflow (Outflow) from Operating Activities	(4,118)	(7,164)
Cash flows from Investing Activities		
Cash was provided from:		
Loan Repayments - Investing	9	35
Fixed Asset Proceeds	-	1
	9	36
Cash was applied to:		
Purchase of Property, Plant and Equipment	(552)	(838)
Net Cash Outflow from Investing Activities	(543)	(802)
Net Increase (Decrease) in Cash and Cash Equivalents	(4,661)	(7,966)
Add Opening Cash Brought Forward	25,463	33,217
Effect of Exchange Rate Fluctuations	(836)	212
Ending Cash Carried Forward	19,966	25,463
Cash Balances in Balance Sheet		
Cash at Bank	109	13,138
Short Term Deposits	19,857	12,325
Ending Cash Carried Forward	19,966	25,463



NEW ZEALAND CRICKET INC. NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2018

REPORTING ENTITY

New Zealand Cricket Inc. (NZC) is domiciled in New Zealand and is a New Zealand incorporated society under the Incorporated Societies Act 1908.

NZC is the governing body for the sport of cricket in New Zealand and is recognised as such by the International Cricket Council, of which NZC is a full member. NZC's principal activity is to promote and administer the sport of cricket in New Zealand.

BASIS OF PREPARATION

The summary financial statements are extracted from the special purpose financial statements of NZC for the year ended 31 July 2018 which were issued by the Board of NZC on 10 October 2018. The special purpose financial statements received an unqualified audit opinion dated 10 October 2018.

The special purpose financial statements of NZC have been prepared in accordance with NZC's Accounting Policies.

As an incorporated society, NZC has no current obligation to prepare general purpose financial statements that comply with Generally Accepted Accounting Practice in New Zealand.

NZC has reported an operating loss of \$3,536k, with the final result after adjusting for the valuation of our foreign currency hedging held at 31 July 2018, a retained loss of \$8,164k. The foreign exchange hedging valuation adjustment of \$4,628k is non-cash and an unrealised transaction, representing the notional value of exchange contracts for future years compared to the USD rate as at 31 July 2018.

The Master Agreement (2010-2018) governing the professional men's game expired at 31 July 2018. Player pool payments over the period of this agreement total \$91.6m, with a final reconciliation payment of \$1,570k made in 2018. NZC, the Major Associations and the NZCPA completed a new Master Agreement governing the professional men's game, from 1 August 2018 to 31 July 2022. The new agreement is based on a proportion of-revenue model, through which the players will receive a proportion of revenue generated from professional cricket.

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The summary financial statements have been prepared using the going concern assumption. Whilst a net deficit has been reported in the current year, the four-year outlook is positive, partly due to the confirmed increased funding from the ICC over the rights cycle to 2023. NZC has sufficient reserves to meet its obligations, as and when they fall due.

The summary financial statements do not include all disclosures provided in the full financial statements and cannot provide as complete an understanding as the full special purpose financial statements which is available on request from NZC, PO Box 8353, Symonds Street, Auckland, 1150.

There have been no changes in accounting policies or restatements to amounts presented in prior years.

FUNCTIONAL AND PRESENTATION CURRENCY

Our Financials

The financial statements are presented in New Zealand Dollars, which is NZC's functional currency. All amounts have been rounded to the nearest thousand dollar, unless otherwise indicated.

BASIS OF MEASUREMENT

The financial statements have been prepared on a historical cost basis, except for derivative financial instruments which have been measured at fair value.

RELATED PARTIES

Details relating to transactions with related parties (predominantly Major Associations and District Associations) are fully disclosed in Note 18 of the full special purpose financial statements.

SUBSEQUENT EVENTS AFTER BALANCE DATE

There were no subsequent events which occurred after balance date, requiring disclosure in the financial statements (2017: Nil).



Independent auditor's report to the Board of New Zealand Cricket, Inc Report on the Summary Financial Statements

Opinion

The summary financial statements on pages 98 to 102, which comprise the summary statement of financial position as at 31 July 2018, the summary statement of comprehensive income, summary statement of changes in equity and summary statement of cash flows for the year then ended, and related notes, are derived from the audited special purpose financial statements of New Zealand Cricket, Inc ("the Entity") for the year ended 31 July 2018.

In our opinion, the accompanying summary financial statements are consistent, in all material respects, with the audited special purpose financial statements, in accordance with FRS-43: Summary Financial Statements issued by the New Zealand Accounting Standards Board.

Summary Financial Statements

The summary financial statements do not contain all the disclosures required for full financial statements under generally accepted accounting practice in New Zealand. Reading the summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited special purpose financial statements and the auditor's report thereon.

The Audited Financial Statements and Our Report Thereon

We expressed an unmodified audit opinion on the audited special purpose financial statements in our report dated 10 October 2018. That report also includes:

► Emphasis of Matter - Basis of Accounting

Our auditor's report on the Entity's audited special purpose financial statements for the year ended 31 July 2018 draws attention to Note 2 of the special purpose financial statements which describes the basis of accounting. The special purpose financial statements are prepared to assist the Entity to meet the member reporting requirements. As a result the audited special purpose financial statements may not be suitable for another purpose. Accordingly, we draw attention to page 102 of the annual report, which reproduces Note 2 to the audited special purpose financial statements and describes the purpose of the audited special purpose financial statements. As a result, the summary financial statements may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

Those Charged with Governance Responsibilities for the Summary Financial Statements

Those charged with governance are responsible on behalf of the entity for the preparation of the summary financial statements in accordance with FRS-43: Summary Financial Statements.

Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary financial statements are consistent, in all material respects, with the audited special purpose financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing (New Zealand) (ISA (NZ)) 810 (Revised), Engagements to Report on Summary Financial Statements.

EY provides audit and other assurance related services to the Entity. Partners and employees of our firm may deal with the Entity on normal terms within the ordinary course of trading activities of the business of the Entity. We have no other relationship with, or interest in, the Entity.

Chartered Accountants Auckland

10 October 2018

A member firm of Ernst & Young Global Limited

Ernet + Young



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Our Financials

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BOARD MEETING ATTENDANCE (AS OF JULY 2018)



Geoff Allott: 8



Greg Barclay: 8



Neil Craig: 8



Ingrid Cronin-Knight: 7



Liz Dawson: 6



Sir Richard Hadlee: 3*



Don Mackinnon: 8



Diana Puketapu: 4#



Martin Snedden: 8

"WE LOOK FORWARD TO PUSHING ON WITH THE HELP AND SUPPORT OF OUR MEMBERS, FANS AND FOLLOWERS, ALL OF WHOM CONTRIBUTE HUGELY TO MAKING THE GAME OF CRICKET A GAME FOR ALL NEW ZEALANDERS, AND A GAME FOR LIFE."

GREG BARCLAY NZC CHAIRMAN Our sport is a global game for all New Zealanders. A game for life.

As a team, we can achieve great things. We champion a cause – to bring our diverse, busy nation closer together in the spirit of Cricket. From backyards and grassroots, to the world's greatest pitches.

We play to earn our place in the hearts and heads of today's fans – and make Cricket a game that defines what's good about New Zealand.

We think ahead and pay it forward. It's about doing the right things for the best reasons. Leading the way, and following our own path. We never give up, give in or say die.

Above all, we believe in the power of sport and sportsmanship to unite New Zealand around the values that have always mattered – respect, tenacity, inclusivity, optimism and fun.

Because together we push on.

NZC. PUSH ON.



NZC

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NZC.NZ

